

INTERNAL

**HITACHI**  
Inspire the Next

# Mission Critical Communication

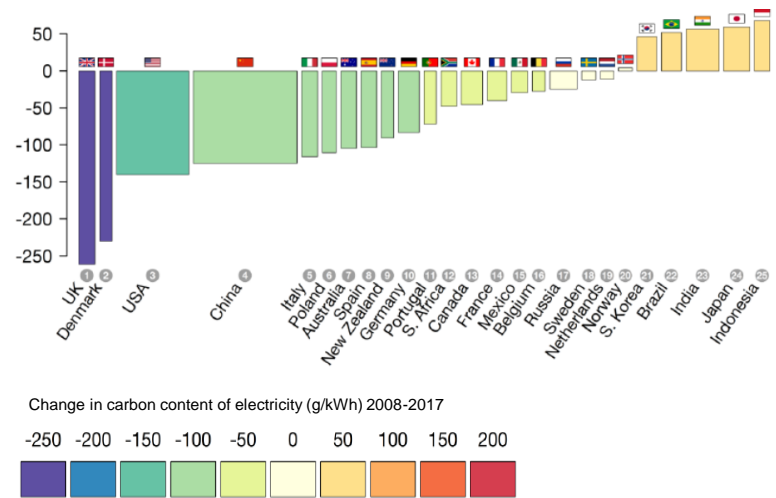
Load Balancing & Power Quality Business Case

Bo Nilsson, Business Development Director

# Why is digitalization important?

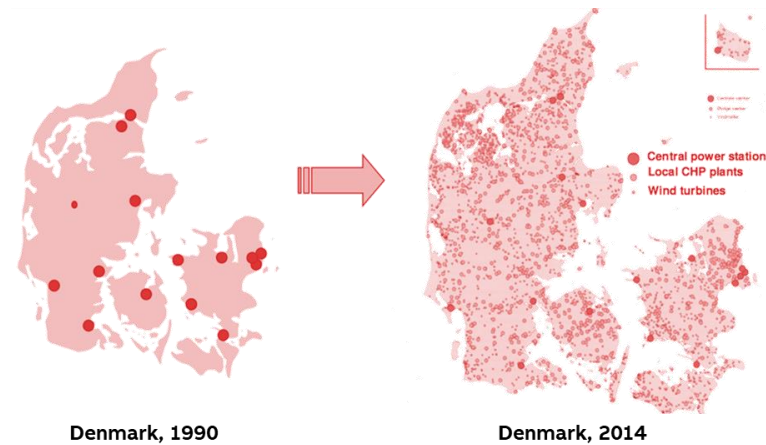
Utility example: Digitalization is a key enabler of achieving decarbonization and decentralization goals

## Decarbonization



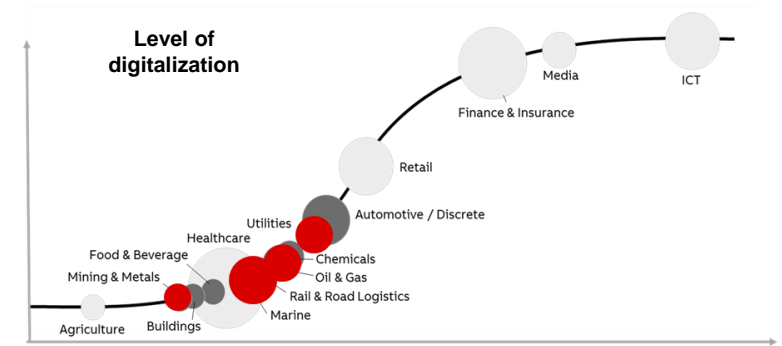
- Achieving decarbonization goals requires additional investments in:
- Utility-scale renewables (wind, solar)
  - Transmission and energy storage capacity
  - Electrification of transportation and buildings

## Decentralization



- Continued decentralization will require:
- Tighter integration of transmission, distribution and the DERs (rooftop PV, EVs)
  - Digital assets at the grid edge
  - Development of transactive energy markets

## Digitalization

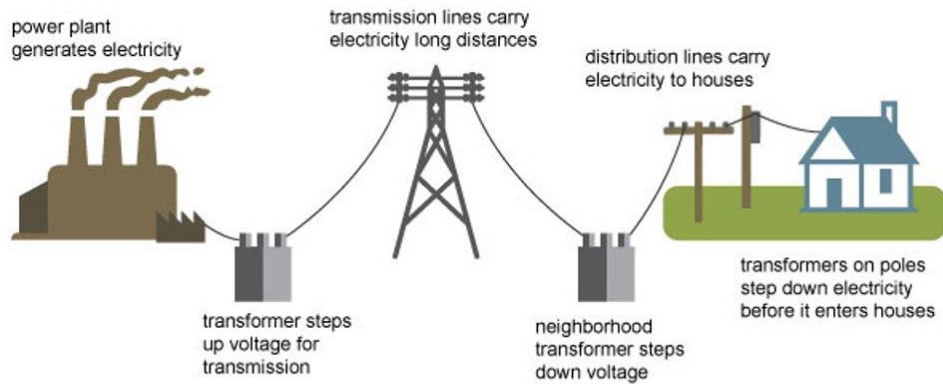


- Digitalization enables decarbonization and decentralization by:
- Utilizing data and analytics to enable the operation of transmission grids with high penetrations of renewable energy
  - Enabling higher hosting capacity for DERs on distribution networks while supporting the development of transactive energy markets

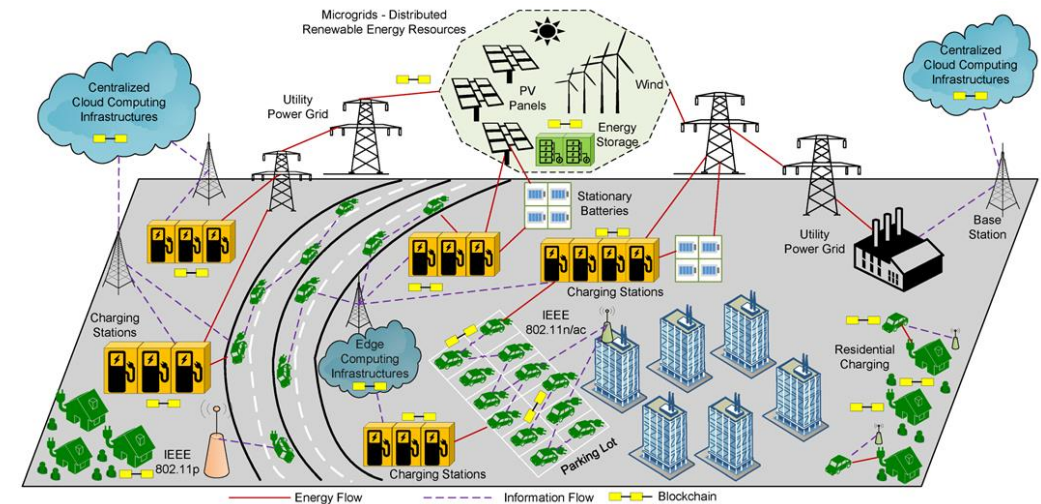
- Centralized Highly Predictable / Controllable generation
- Forecasted generation on a second-by-second basis
- Forecasted load with 98%+ accuracy

- Decentralized / Variable generation
- Sudden new appearance of generation
- Sudden decrease in load
- Mobile load increases demand uncertainty

## Electricity generation, transmission, and distribution

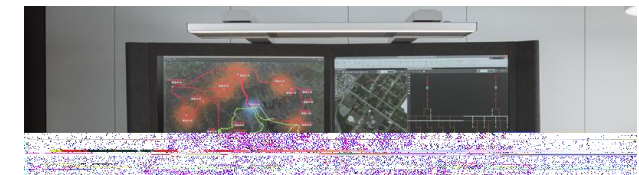


Source: Adapted from National Energy Education Development Project (public domain)



# Why Wireless Communication?

- The electric distribution grid increasing in complexity at an accelerating rate
  - New energy assets are added to the grid by actors inside and outside of the utility
    - Roof top solar
    - Electric vehicles
  - Demand (Load) is now mobile
    - “Houses and apartments” driving around the city
    - Grid load balancing is more complex and expensive
- The individual consumer impacts grid operations more than at any time in the past
- Increasing complexity has impacted operational and performance demands on distribution utilities
- The only path forward for the distribution grid is to exponentially **increase the operators' visibility**
- Communication technology provides critical visibility
  - **Wireless communication technology is the most cost-effective enabling technology of the intelligent grid**



*“The use of wireless networks in grid edge applications is significantly less developed than wired.” - Cambridge Consultants*

- Wireless is ideal to provide the following use cases at a significantly lower total cost of ownership

## LTE

- AMI backhaul
- Transmission / Distribution SCADA
- Line Devices
- Lines Switches
- Volt/VAR management
- Environmental Monitoring

## Narrowband IoT

- C&I Metering
- Lighting Control
- Pole Sensors (Tilt & Sag)
- Transformer Monitoring
- Environmental Monitoring

## Private LTE

- Router SCADA controller
- Infrared Video
  - Monitor Transformer heat
- Intruder Detection
- Transformer Hydrogen Monitoring
- RTU monitoring
- Physical Access Control

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# The Challenges

Every DNO and DSO is looking for a way forward ...

## Challenged that DNO / DOS will need to address

- Power generation injection at the DNO / DSO level will increase
  - Implement logic in the grid edge that turn uncontrolled black outs into controllable brownouts
  - implement logic that can handle the off grid / on grid scenarios – like EV Charger island in remote locations
- Need for implementation of massive IIoT - both digital twins and real time digital twin's sensors. The DNO / DOS need better / full visibility to the grid applications and related services. Start with a grid application profiling.
- Wireless Coverage and Reach in the UK – Public & Private Wireless Service (410 MHz band 87 PoC in UK)
  - How to build a “hybrid” wireless infrastructure
  - The impact of 5G in the utility DSO / DNO market
- New Cybersecurity Regulation (NIS-2) - are we ready

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# The Environment We Serve !



# Comms equipment for Grid & Heavy Industry is not always friendly...



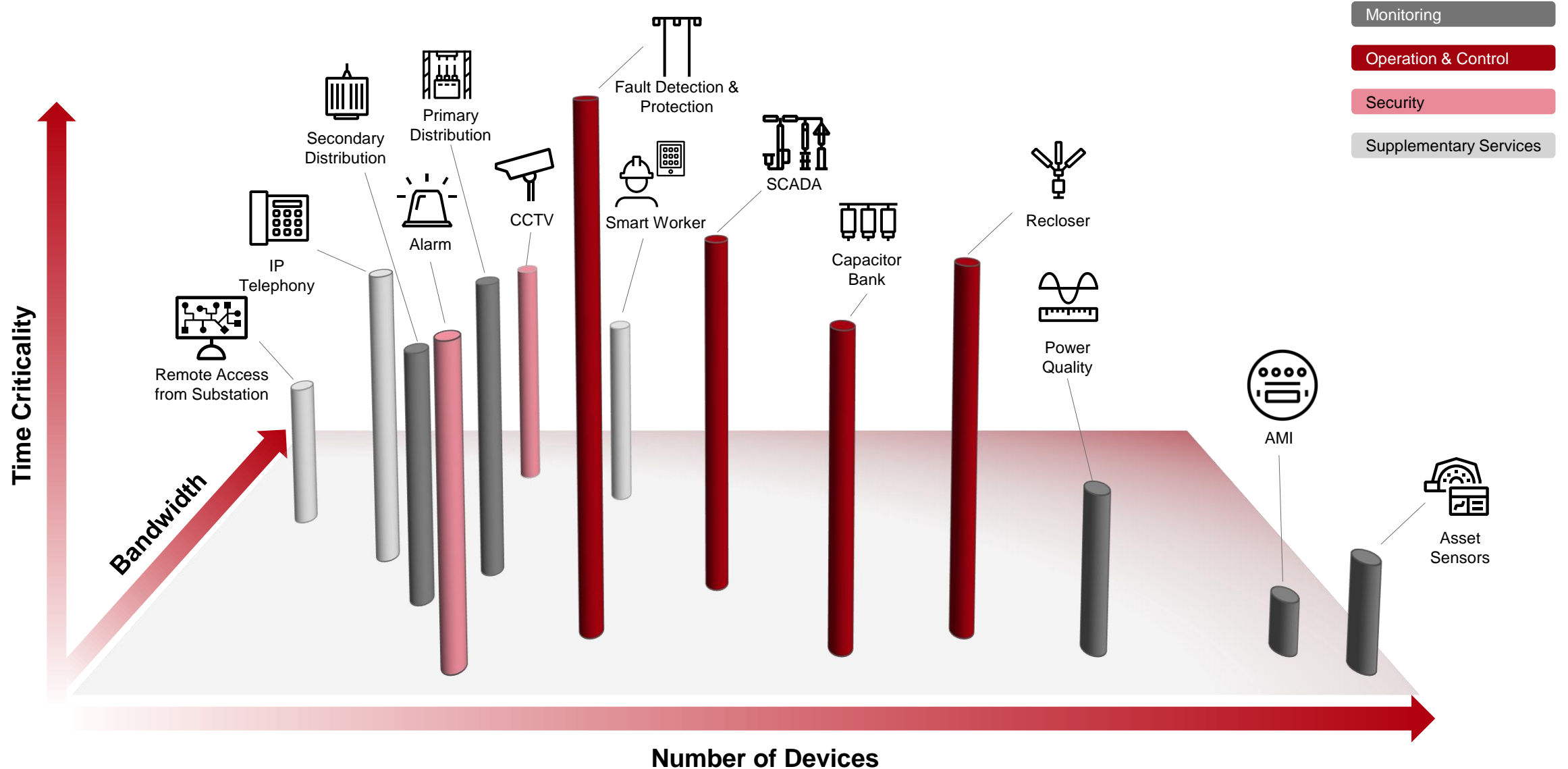
Internal  
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# Applications Profiling

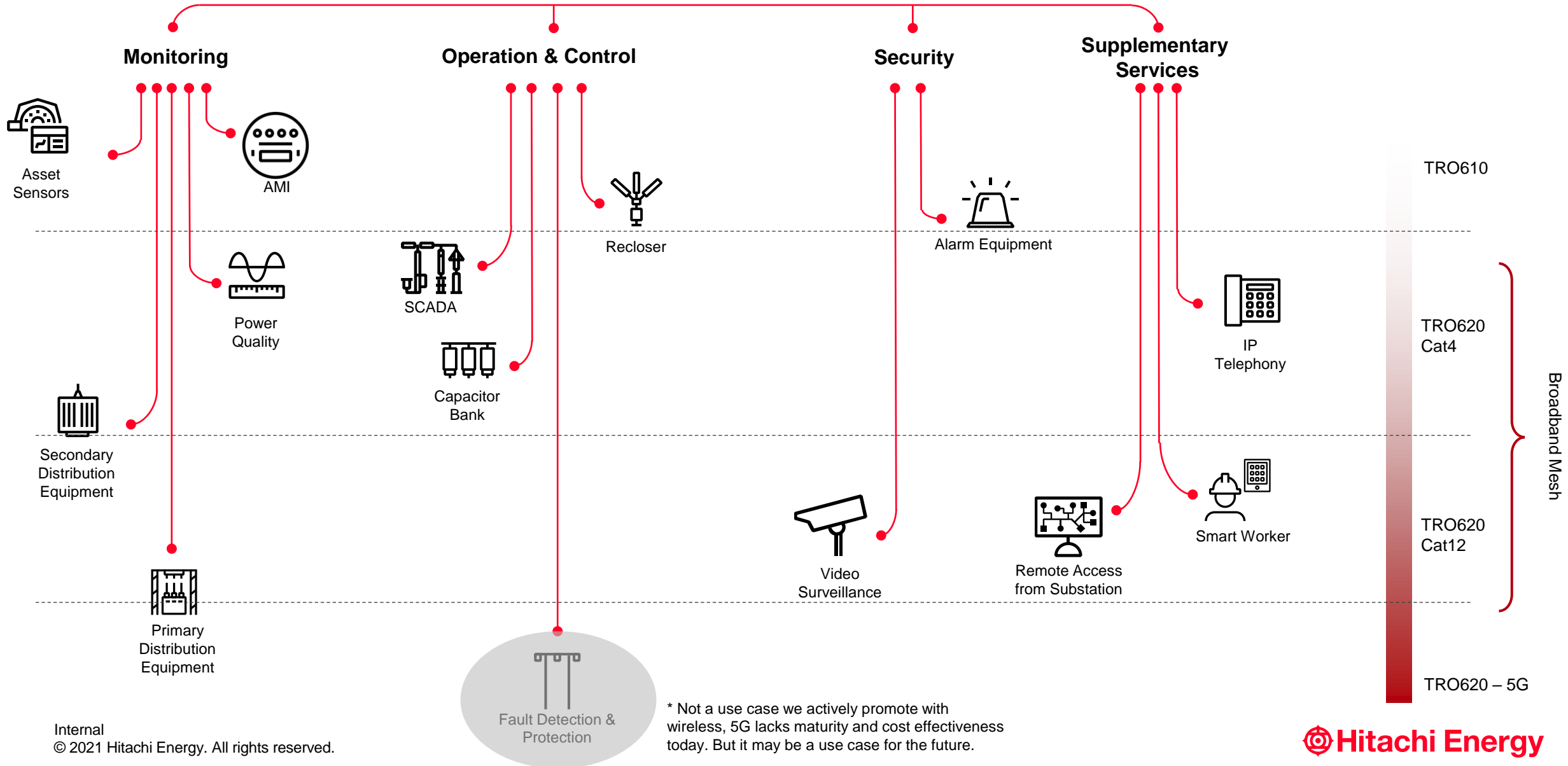
How to start the process for planning to implement a hybrid infra....

# Application vs Requirements



- Monitoring
- Operation & Control
- Security
- Supplementary Services

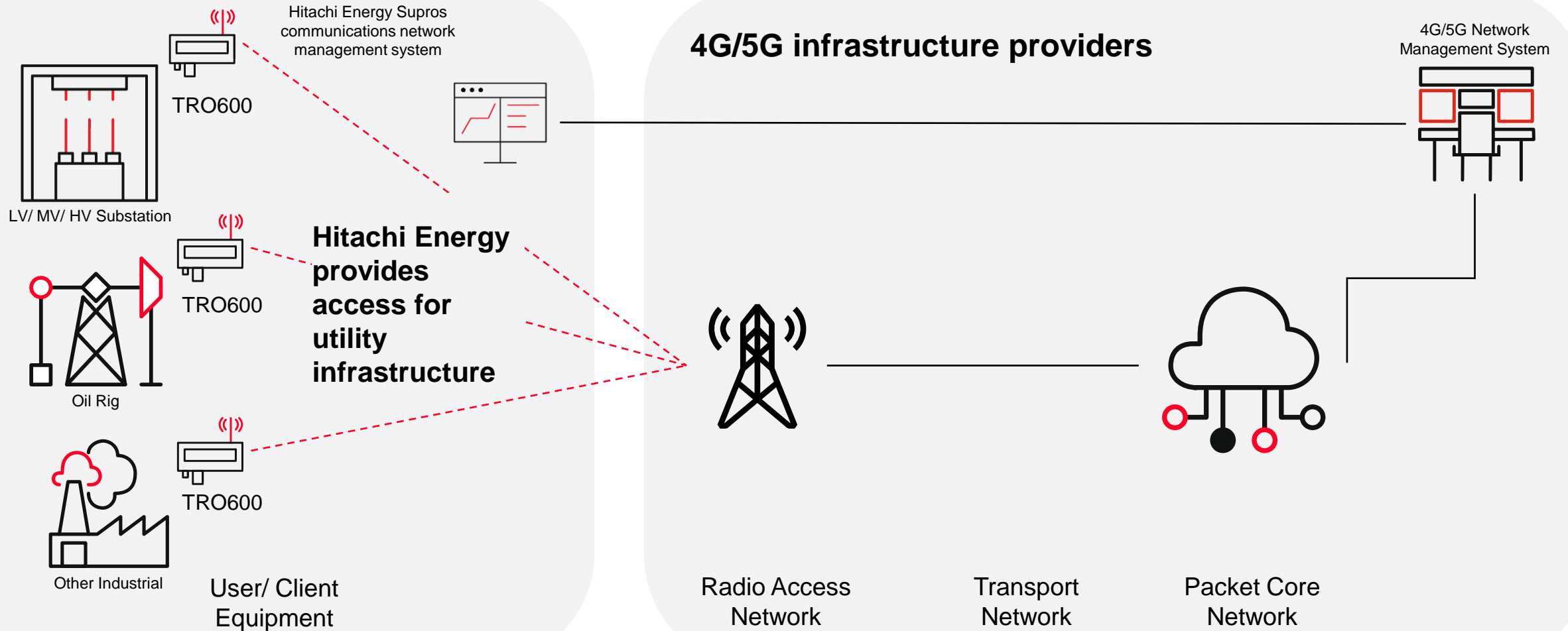
# Utility Use Cases vs. TRO fit



# How to build a hybrid Mission Critical Infrastructure

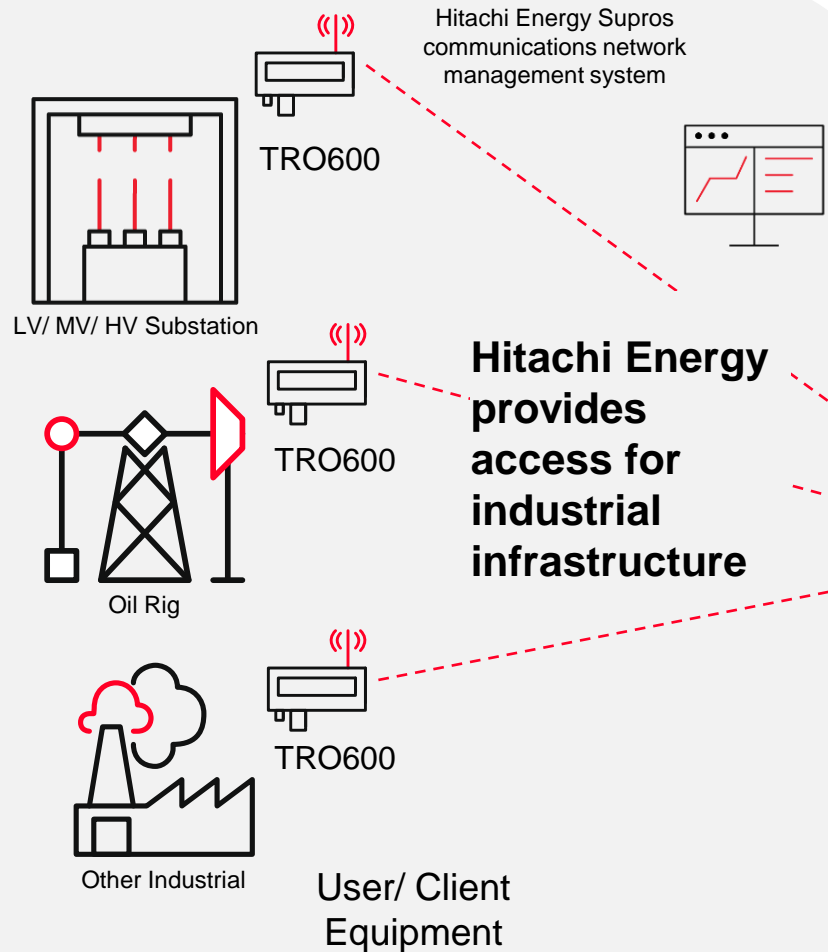
# 4G/ 5G network in an utility application – where do we play?

## Campus, Regional Context



# What are our options ? For Secondary Substation Connectivity

## Campus, Regional Context

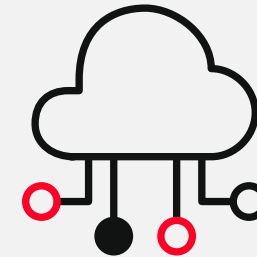


**4G / 5G infrastructure providers are now our partners:**

- 1) **Public mobile operators:** Vodafone, O2
- 2) **Virtual/ Dedicated Networks:** Arqiva or 410 MHz
- 3) **Private Networks:** RAN & Core vendors



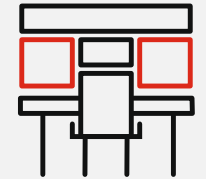
Radio Access Network



Packet Core Network

Transport Network

4G/5G Network Management System

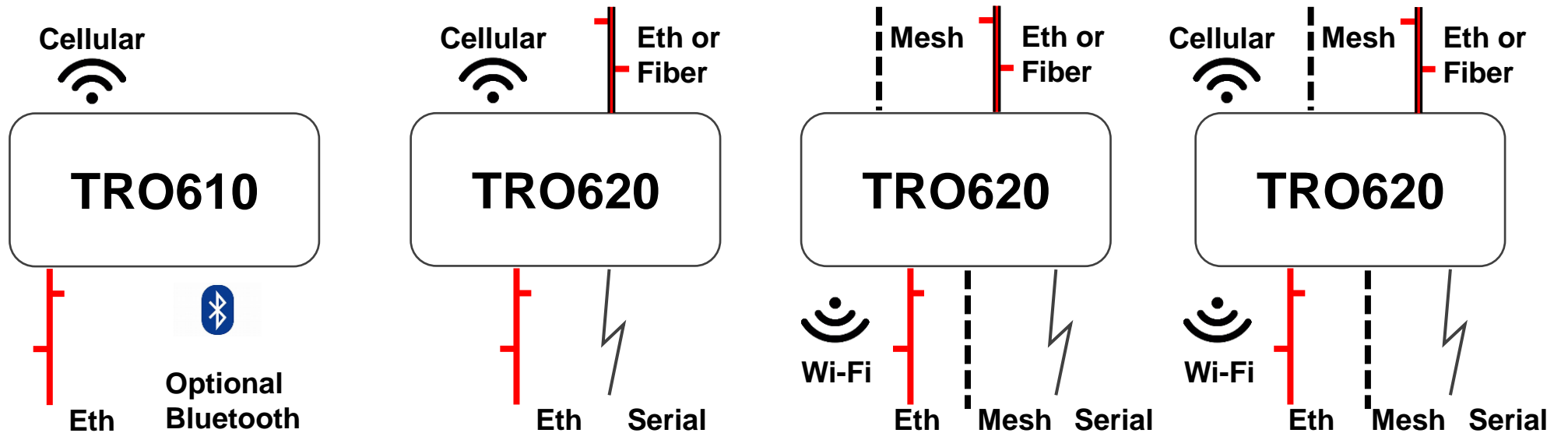


## Cellular Only

## Cellular Only

## Broadband Mesh Only

WAN/ Backhaul  
Connectivity



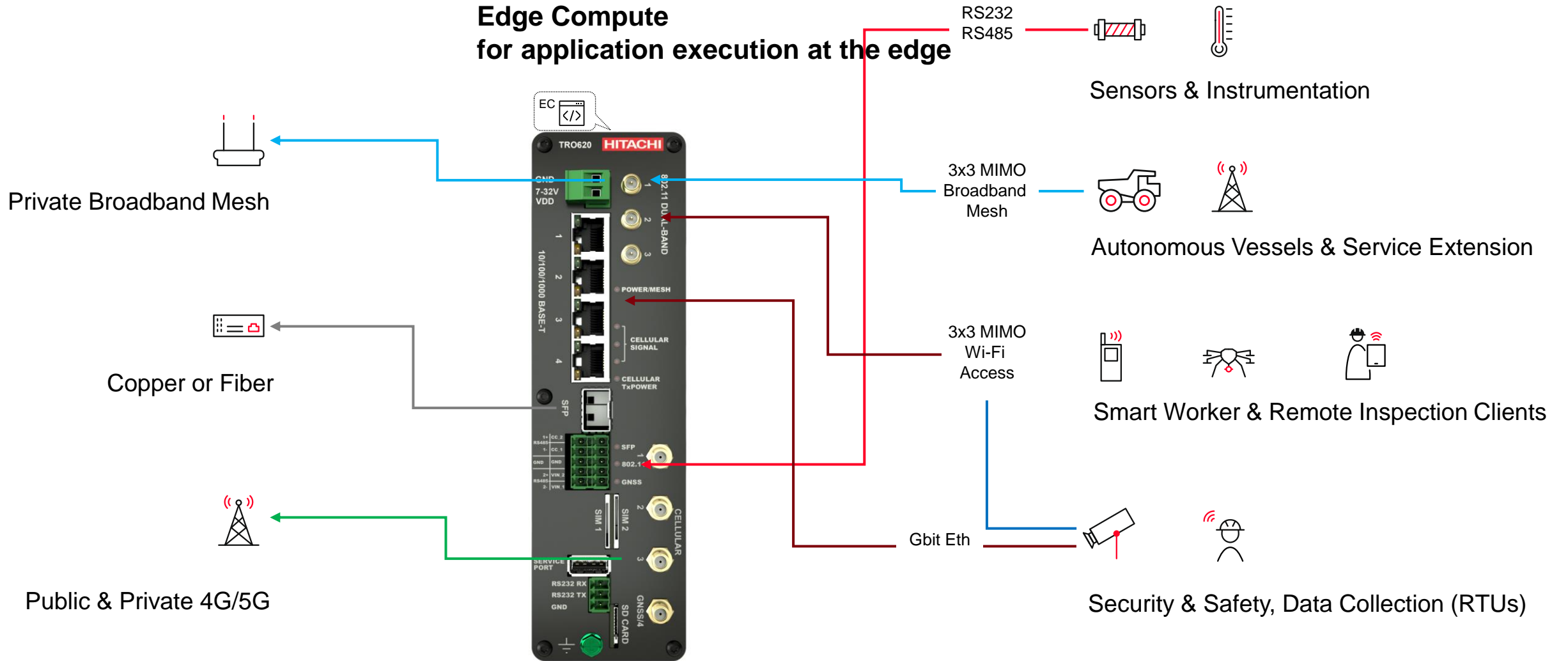
Client  
Connectivity

Managed by Supros Network Management and backward compatible with older generations TropOS



## WAN/ Backhaul Connectivity

## Client Connectivity





## TRO610

A small form factor, ideal for single client connectivity. Cost optimized for large scale industrial IoT deployments, focusing on low power cellular technologies (NB-IoT/ Cat-M).

Industrially certified with mission critical grade cyber security.

Suitable for Massive IIoT 5G.

### Variants:

- Cellular (NB-IoT, Cat-M, 4G)
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- Broadband mesh / Wi-Fi Hybrid

Available Q2 2023



## Supros

Single Carrier Grade NMS

## Comprehensive management with powerful visualization tools

- One application to manage the wireless comms network
- Future support for Eth Switch and Fleet management
- Enhanced Security
- Low Touch Provisioning for ease of deployment
- Edge Application Management
- Network-wide visualization tools
- Scalable to >100,000 devices
- North Bound Interface to integration with other management systems

**FCAPS:-** Fault, Configuration, Administration, Performance, Security

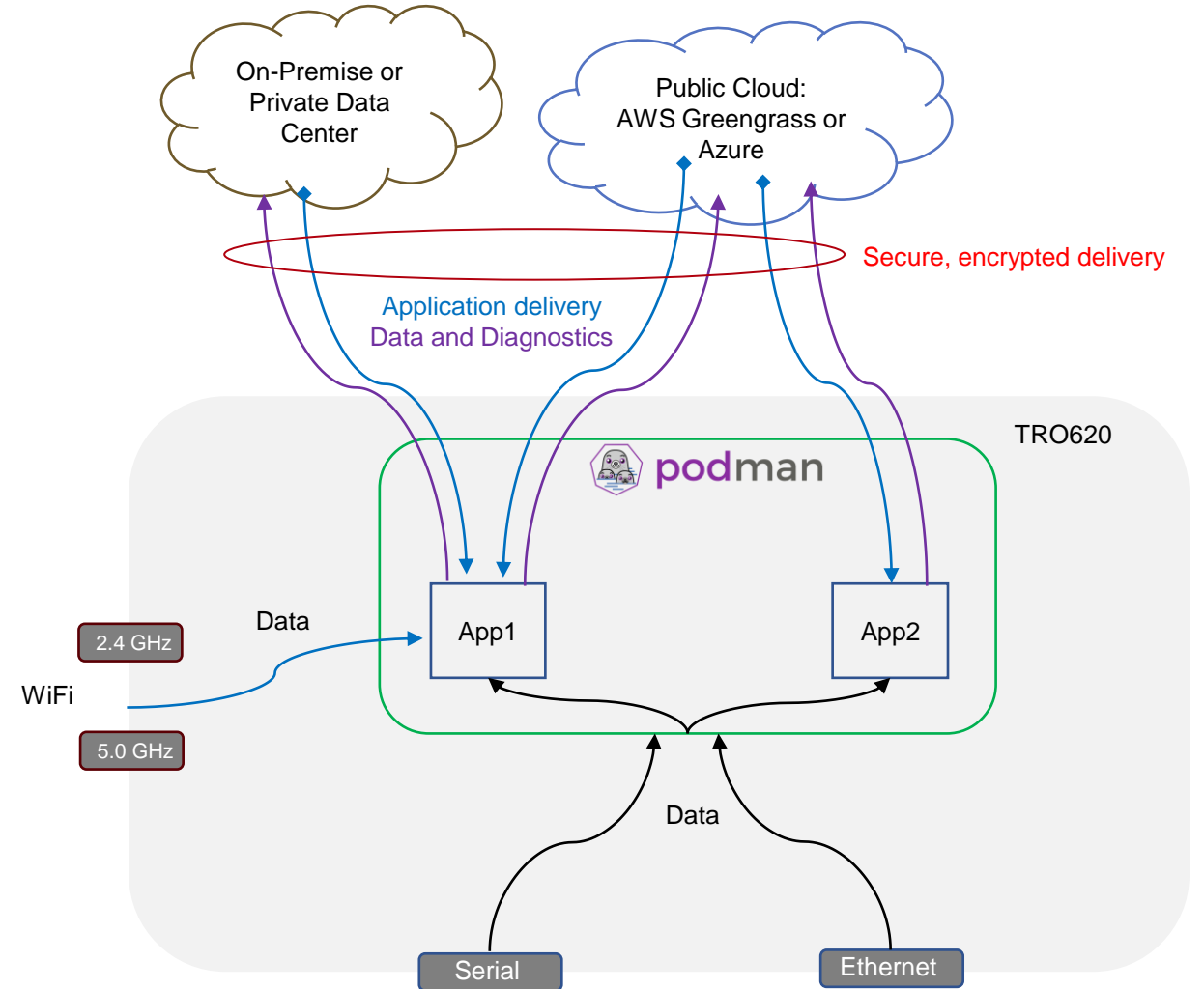
## HITACHI | SuprOS

Alarm Count	Category
0	Configura...
0	Configura...
0	ContactSt...
0	ContactSt...
0	LANPortMo...
0	Noise Flo...
0	RTUReacha...
0	Total

IP Address	MAC Address	Client Type	Count
2420	8.9.5.7	1	0
2410	8.9.5.7	1	0
1410	8.5.2.0	1	0
1410	8.5.3.3	1	0
2410	8.9.4.11	1	0
2410	8.7.1.9	1	0
6420G	8.9.5.2	1	0
1420	8.9.1.5	1	0
6420G	8.9.5.0	1	0
2420	8.9.1.0	1	0
ITR-7320CR	8.5.4.0	1	0
6320	8.5.4.0	1	0

# TRO600 as an Edge Compute Gateway

- Compute environment, memory and storage
  - The number and type of applications will be determined as PoCs and Demos are completed
- Connection to Public Cloud or Private Cloud (On-Premise)
- Podman lightweight container environment
  - Supports Docker containers
- Applications should not interfere with the core functionalities of the router
- Customers will develop applications
- Integration with Amazon Greengrass or Azure Cloud environments are to be explored further based on customer demand
- Customers can install applications to compute and translate messages to MQTT to send data back to the Cloud



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# SvK Case



## Svenska Kraftnät Back Grounder

Svenska Kraftnät is the Swedish Authority (TSO) that is operated in the form of a state-owned enterprise.

The Swedish national grid for electricity consists of approximately 17,000 km of power lines, about 200 substations and switching stations and 16 connections to other countries.

All the Swedish DSO and private Wind and Solar enterprises have to connect to the TSO SvK. In Sweden there are **approximately 170** DSOs, which are connected to SvK transmission network.

## The Business Case for SvK Smart Grid

The trend for power generation becomes more decentralized. SvK want to take full control with the quality and load balancing of the production of decentralized power generation

The load balancing use case is an EU trend

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# TRO600 - 5G Use Cases



## 5G is not just another technology

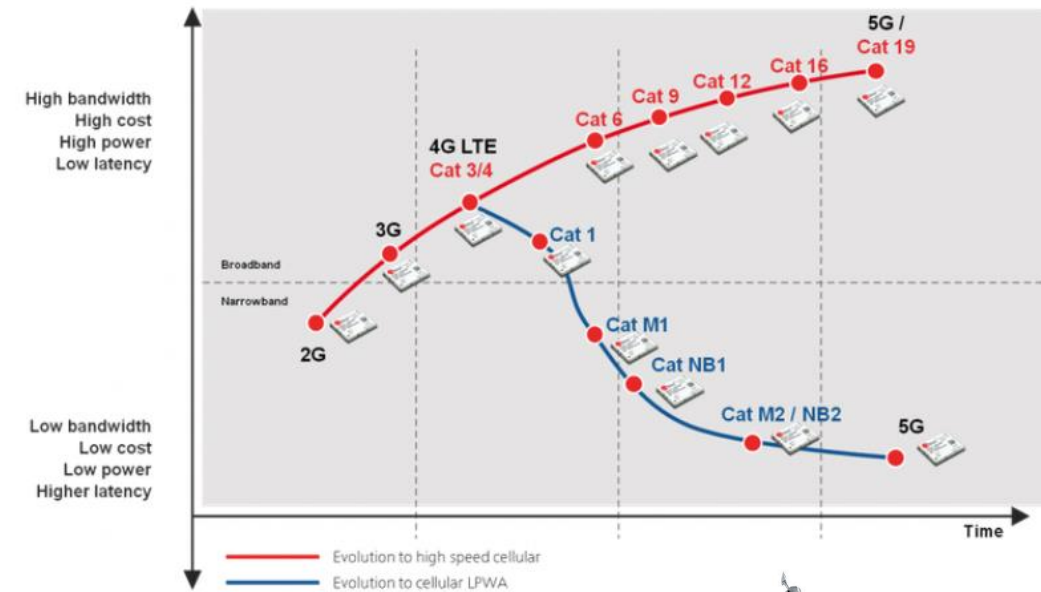
- 5G is the mother of all wireless technologies!
- High bitrate (CCTV, video process optimization)
  - Ultra low latency (teleprotection & control for distribution)
  - Massive IIoT (sensors, smart meters, asset monitoring)
  - Mobility (drones, inspection robots, mobile worker)

## 5G has 2 legs

- Broadband / ultra-low latency
  - Industrial device scale: 1000s or 10,000s
- Massive IoT
  - Industrial device scale: 100,000s or 1,000,000s

## Why now?

- With the push toward digitalization and carbon neutrality, industrial customers are looking for operational efficiency
- Data is power, real-time data is cost saving
- They need to make a technology leap, period!
- 5G is the most robust technology on the market, with the longest horizon into 6G/7G – investment protection



# 5G use cases are we working on today and what are the requirements?

	Bandwidth				Latency			Mobility			Volume				Density				Reliability			Solution Considerations					Technology Fit			
	Very Low	Low	Medium	High	Medium	Low	Very Low	None/Fixed	Nomadic	Mobile	Low	Medium	High	Very High	Low	Medium	High	Very High	Medium	High	Very High	RF Coverage	RF Capacity	QoS	Features	Ports	NB-IoT/CatM1	4G/ 5G	Broadband Mesh/ Wi-Fi	Wired Backhaul
Remote Edge Node Connectivity		UL			X			X					X			X			X				O			O		O		
Real Time Asset Data		UL			X			X		X				X					X				O			O				
Industrial IoT	UL					X		X	X				X				X			X			O		O					
Unmanned Autonomous Vehicles				UL		X				X	X			X					X			O	O				O*	O		O
Inspection Robots & Drones				UL			X			X	X			X					X			O	O	O			O			
Video HSE violations				UL	X			X	X		X			X					X				O				O	O		
Video Process Safety Monitoring				UL		X		X	X		X			X					X				O				O	O		O
Video Process Optimisation				UL		X		X	X		X			X					X				O				O	O		O
Smart Mobile Worker			UL		X					X		X		X					X			O					O	O		
Emergency Personnel Mustering	UL				X					X			X		X				X			O			O		O			
Fixed Wireless Access				DL	X			X	X		X			X					X				O				O	O		O
Mobile Broadband (incl VoIP)			DL		X					X	X			X					X			O	O	O			O	O		O
Emergency Call		X			X					X		X		X					X			O		O			O	O		O
Group Call		X			X					X		X		X					X			O			O		O	O		O
Teleprotection for Distribution		X					X	X			X				X						X	O		O			O	O		O

# 3 ways to connect to a 5G network



## 5G Equipped sensor:

- Today, this is still rare
- Requires sensor replacement



## 5G Equipped gateway:

- Single device connectivity
- Generally low spec
- Avoids sensor replacement



## 5G Equipped CPE:

- Multi device connectivity
- More connectivity, more capability (more intelligent device)
  - Edge compute
  - Security protocols
  - More technologies
- Avoids sensor replacement
- Cumulatively cheaper than adding individual gateways for each device

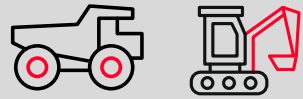
# New use cases enabled by 5G Broadband

- Ultra Low Latency
- High bitrate
- Cyber Security
- Reliability

- Ultra Low Latency
- Cyber Security
- Reliability

- Ultra Low Latency
- High bitrate
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- Reliability

- High bitrate
- Cyber Security



Autonomous  
vehicle control



Teleprotection  
in Distribution

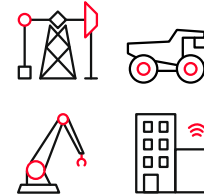
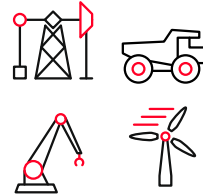
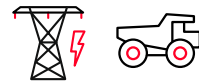
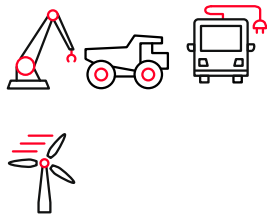


Augmented/  
Virtual Reality



8K video &  
facial  
recognition

...



DSOs



Oil & Gas



Mining



Transportation



Manufacturing



Renewables



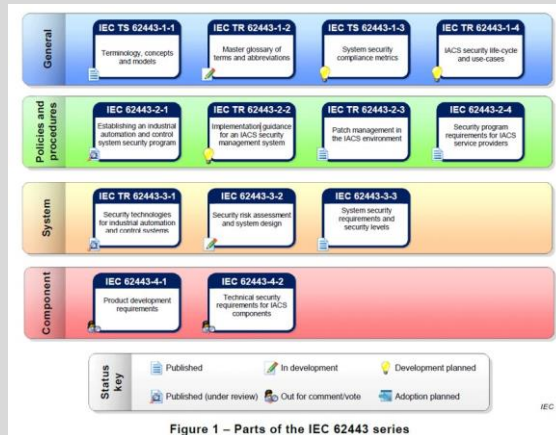
Smart City

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# Mission Critical Cybersecurity

## Process & Organization Security Standards

Procedures/processes  
IEC 62443

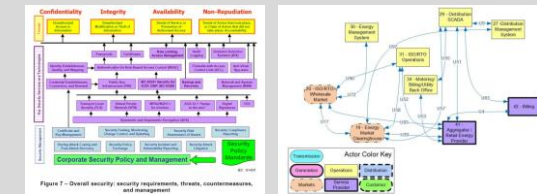


## Cyber Security Product Features

- IPSec & VPN
- Data Encryption
- User Authentication
- Client Authentication
- Role-based Network Management
- Hashed Firmware
- Restricted Dataflow
- Certificate Management
- TPM v2
- QRNF (future)

## Industrial Cybersecurity Standards Compliance

IEC 61850, IEC 62351, IEEE 1711.2, IEEE 1686, NISTIR 7628/IEEE C37.240



## Regional Guidelines and Regulations

IT SIG 2.0, EU NIS2, NERC CIP



Secure integration with **SuprOS**

## IPsec & VPN

32 IPSec tunnels  
IKEv1 & IKEv2 over IPv4 and IPv6  
AES 256, SHA 256, DH Group 14

## Data Encryption

Compliant with 3GPP AES level  
AES 256 for mesh  
WPA2 (128, 256 bit, AES) for Wi-Fi client traffic

## User Authentication

RADIUS or local authentication for users

## Client Authentication

RADIUS based machine client authentication

## Role based network management

Access restricted based on role – root, read/write, read only

## Hashed Firmware

All firmware is protected against tampering - hashed at Hitachi factory and only decodable at upgrade by TRO devices

## Restricted Dataflow

Stateful & zone-based firewall  
MAC ACLs, Allow and Deny list

## Certificate Management

Hitachi and customer certificate renewal and management using X.509 PKI certificates

## Trusted Platform Module v2 (future)

For storing asymmetric private keys

## Encrypted Configuration

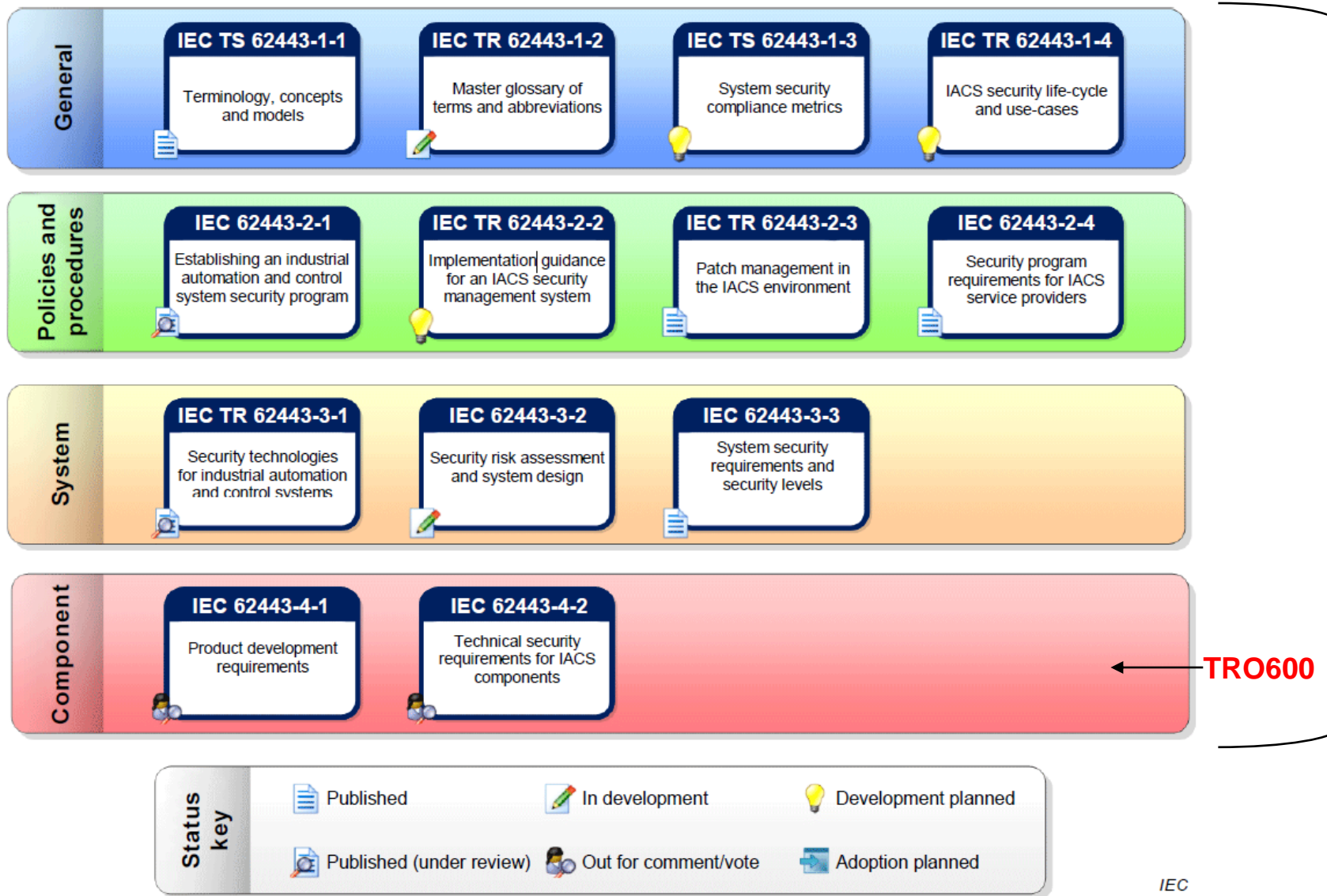
NMS control over HTTPS  
Configuration exports are encrypted and only decryptable when restored on a TRO device

## Industry Standards

IEC62443-4-1 & IEC62443-4-2  
NERC CIP  
IEEE 1686

## QRNG (future)

Quantum safe random number generator



**Hitachi Energy  
current & planned compliance**

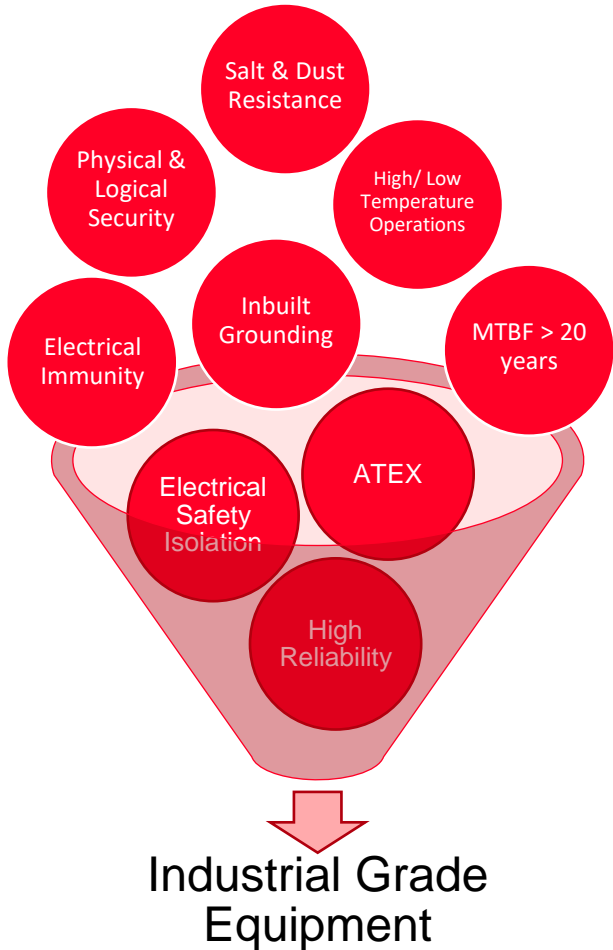
- Cyber security is **not about a product or features**
- Cyber security is in the heart of everything we do, from products to documents, from the way we write our code to the way we run our organization.

Figure 1 – Parts of the IEC 62443 series



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# In Summery



	Enterprise Grade	Industrial Grade	Hitachi Energy Value
<b>Ideal Deployment Scenarios</b>	Indoor Office/ Home Stadium Corporate Campus	H/M/V Voltage Substation Harsh environment Chemical/ Explosive Exposure (ATEX)	Hitachi Energy equipment is intrinsically designed for harsh environments without the need for enclosures
<b>Enclosure &amp; Hardware</b>	Plastic/ Aluminum	Metal with Galvanic Isolation	Hitachi Energy industrial hardware is not repurposed commercial equipment, it is designed to serve in harsh environments, protecting the customer investment over <b>decades</b> .
<b>Environmental Rating</b>	IP10 – IP20 -20 to+ 50 Deg C	IP30 – IP67 -25 to +75 Deg C Salt Spray Resistant	
<b>Electrical Immunity</b>	Little to None	IEC 61850-3/ IEEE 1613 MV to HV	
<b>Typical Power Consumption</b>	10 - 30W	3 – 10W	Low power consumption results in less wear & tear and superior <b>longevity</b> of the hardware
<b>Standard Warranty</b>	1- 2 years	5 years	<b>Investment protection</b> for long lifecycles
<b>Typical Lifecycle</b>	5 years	15+ years	

**Note:** Enterprise Grade routers have historically been positioned in hazardous environments through the use of enclosures and various protection accessories. This introduces an increase in cost, as well as integration risk compared to an industrial device which was designed specifically for these environments and applications.



# HITACHI

Inspire the Next

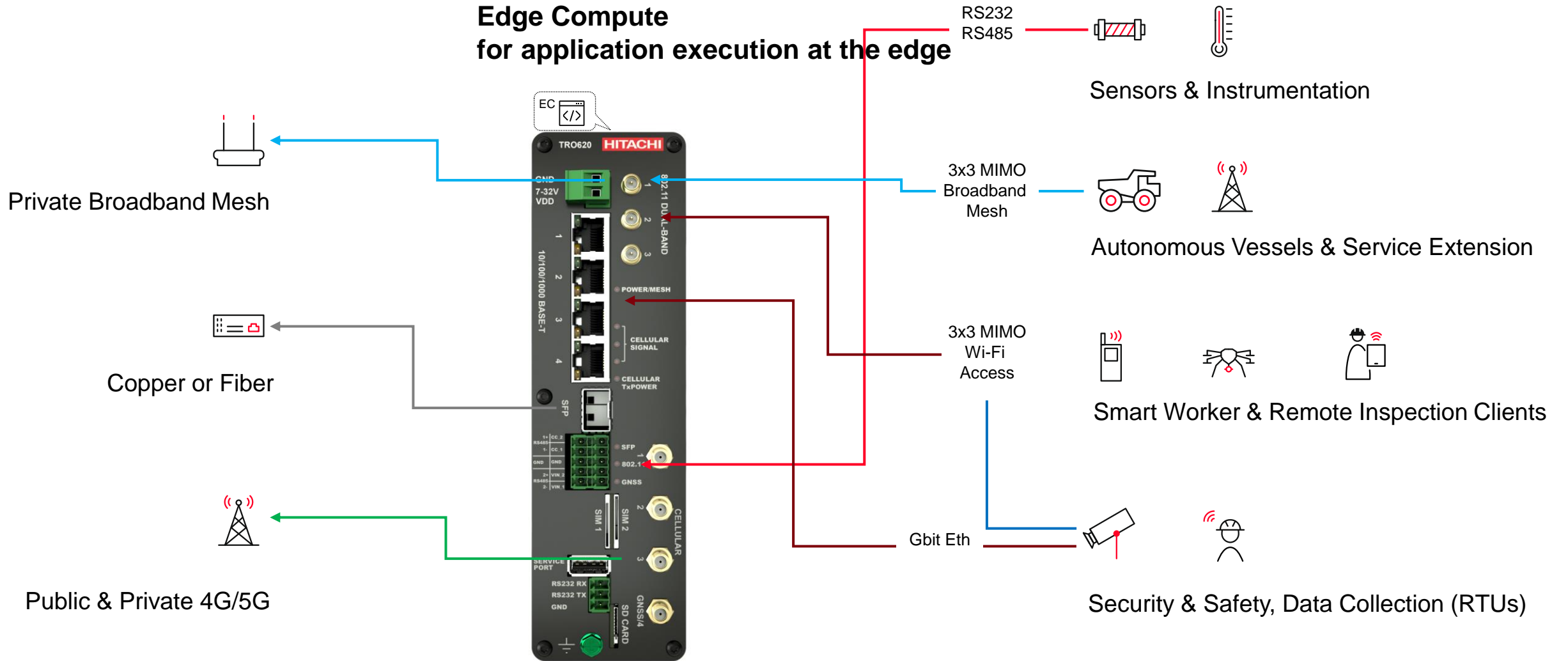
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# TRO600 Back Up Slides

# TRO600 and SuprOS Series

## WAN/ Backhaul Connectivity

## Client Connectivity





## TRO610

A small form factor, ideal for single client connectivity. Cost optimized for large scale industrial IoT deployments, focusing on low power cellular technologies (NB-IoT/ Cat-M).

Industrially certified with mission critical grade cyber security.

Suitable for Massive IIoT 5G.

### Variants:

- Cellular (NB-IoT, Cat-M, 4G)
- Bluetooth (optional local interface)

Available today



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Available Q2 2023



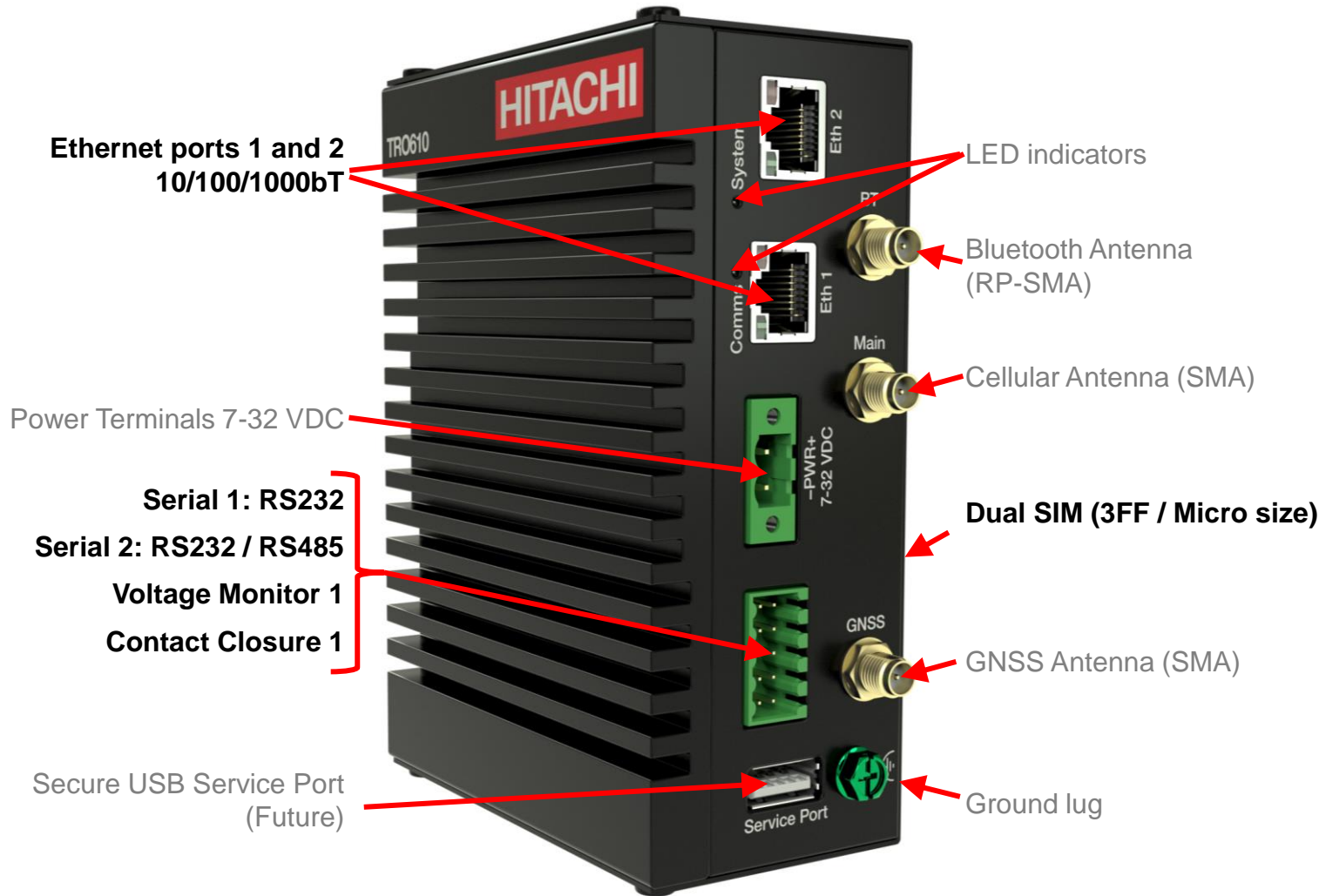
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Single Carrier Grade NMS

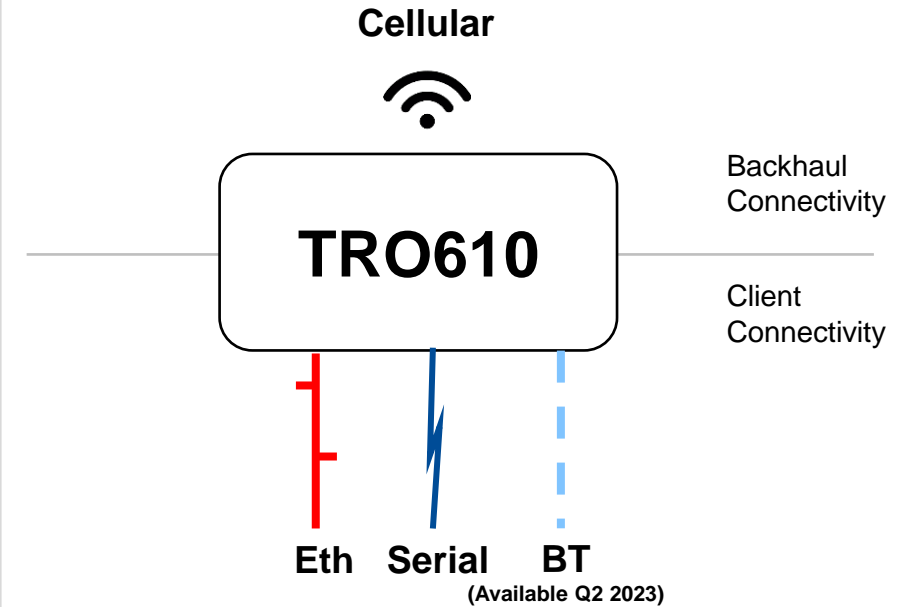


# Launching TRO610 – The Second TRO600 Family Member

## Hardware at-a-glance

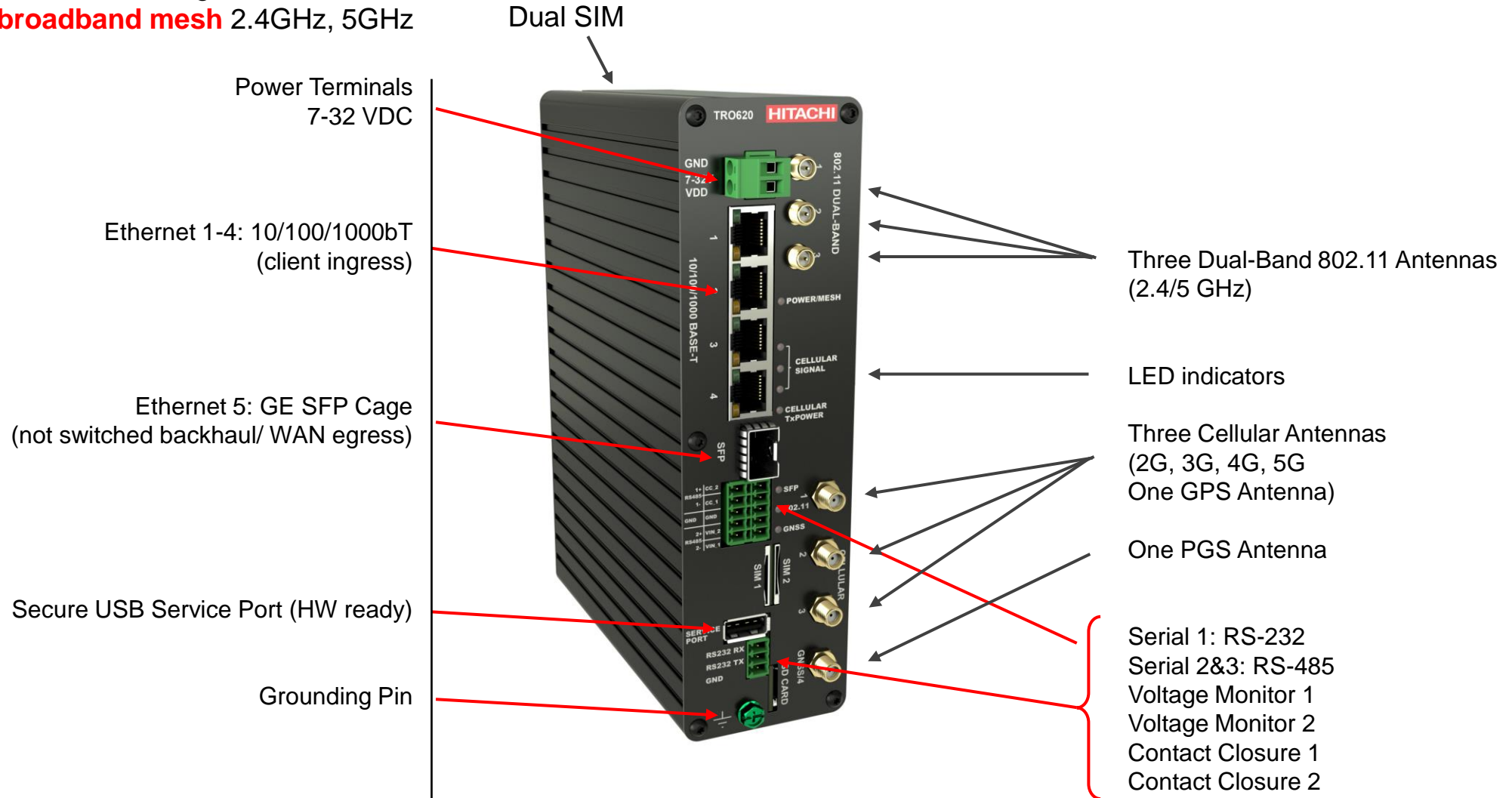


## Connectivity Options



# Tropos TRO620

Hybrid wireless router with integrated  
**4G/5G, SFP + broadband mesh** 2.4GHz, 5GHz



# TRO670 Outdoor Mesh and Cellular Router

- Specially built for utility, oil and gas, sea port, mining and industrial applications
- Industrial applications that monitor and control field automation endpoints such as intelligent electrical devices, industrial process controllers, and SCADA devices
- Contemporary applications like video surveillance and other streaming applications
- Ethernet and Serial interfaces support a wide variety of current and legacy protocols

## Environmental specifications

- Operating temperature range: -40°C to 75°C / -40°F to 167°F
- Storage temperature range: -40°C to 85°C / -40°F to 185°F
- IP67 rated enclosure: UL579/IEC 60529
- Wind survivability: >200 mph
- Wind loading (200 mph): <330 Newtons
- ASTM B117 salt, fog, rust resistance compliant
- Shock & vibration: ETSI 300-19-2-4 spec T4.1E class 4M3
- Transportation: ISTA 2A
- ATEX zone 2 certified



## Power

- DC Models: 24-48 Volts DC
- AC Models: 100-240 Volts AC
- Optional Integrated Battery Backup (60 or 120 Wh)



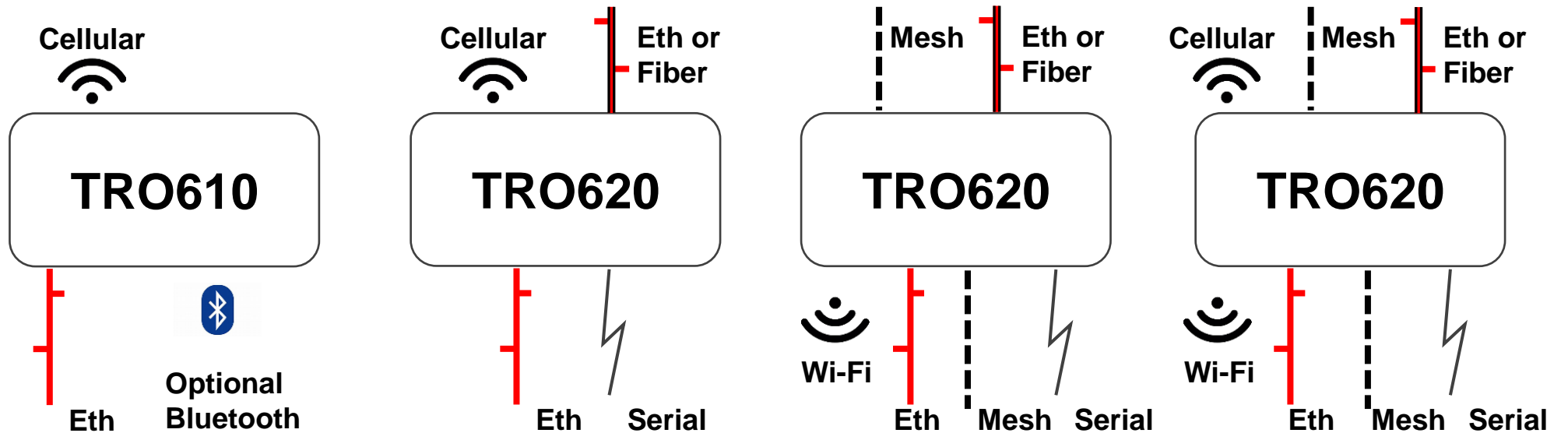
# TRO610 & TRO620 Connectivity Options

## Cellular Only

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## Broadband Mesh Only

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Connectivity



Client  
Connectivity

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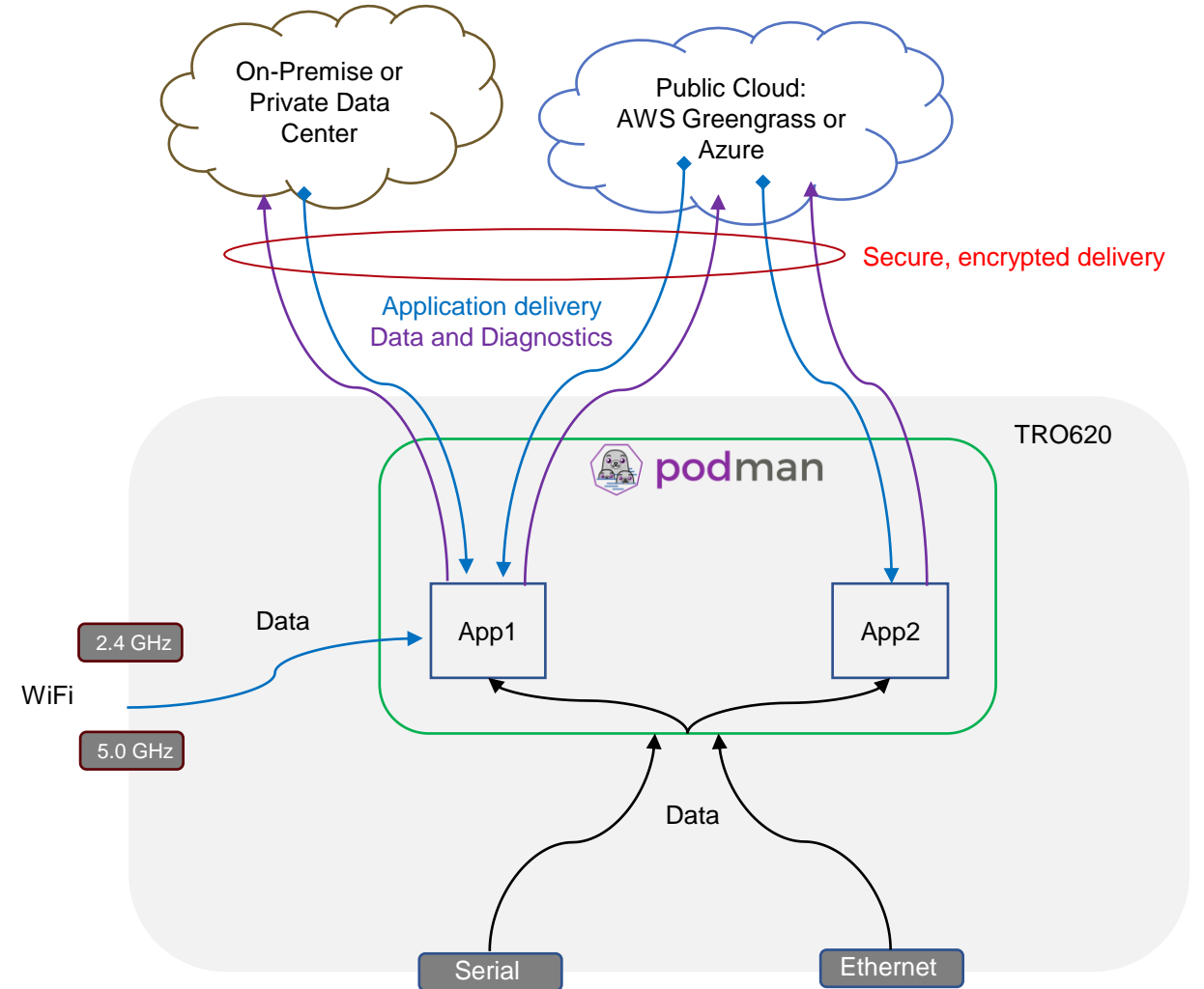
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Alarm Count	Category
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0	Noise Flo...
0	RTUReacha...
0	Total

IP Address	MAC Address	Client Type	Count
2420	8.9.5.7	1	0
2410	8.9.5.7	1	0
1410	8.5.2.0	1	0
1410	8.5.3.3	1	0
2410	8.9.4.11	1	0
2410	8.7.1.9	1	0
6420G	8.9.5.2	1	0
1420	8.9.1.5	1	0
6420G	8.9.5.0	1	0
2420	8.9.1.0	1	0
ITR-7320CR	8.5.4.0	1	0
6320	8.5.4.0	1	0

# TRO600 as an Edge Compute Gateway

- Compute environment, memory and storage
  - The number and type of applications will be determined as PoCs and Demos are completed
- Connection to Public Cloud or Private Cloud (On-Premise)
- Podman lightweight container environment
  - Supports Docker containers
- Applications should not interfere with the core functionalities of the router
- Customers will develop applications
- Integration with Amazon Greengrass or Azure Cloud environments are to be explored further based on customer demand
- Customers can install applications to compute and translate messages to MQTT to send data back to the Cloud





# HITACHI

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